

Standard functionality mySAP All-In-One ProYuice™

In the overview below a split is made between the SAP modules and their specific (sub) processes. This functionality is included in our template and has a major impact in reducing the duration of the project. Not only referring to the customizing and planning of this functionality, but also shortens the time needed for training the key-user. Main focus is the Customer and the key-users since customizing actions are limited. Therefore Train-the-trainer, involvement and high commitment are the characteristics of a project done by mYuice with the Proyuice™ template.

Caption:

1. In basis template: Process has been set up according to the 'best practice'. Beside the customer specific settings in the template, already a large number of master data has been created (Material, customers, suppliers, B.O.M., financial structure, etc), as a result processes within SAP can be displayed and explained directly (DEMO or prototype).
2. Optional to template Add On Sets. Process and functions can be activated from the template and are guaranteed to work with standard SAP. This will require additions to master data etc. This has generally an impact on the total project effort (e.g. training to key-user, training the end-user, conversion, etc).
3. Standard SAP. Expand and add on to the template, but still possible with standard SAP. The desired functionality will be realized with standard SAP, but there will be made some adjustments (customizing). Of course this has consequences on the project effort (preparation, customizing and effort under subject 2).
4. Custom-made If the desired functionality can not be realized with standard SAP, a custom-made function (transaction or report) will be defined. This is always customer-specific. During either the negotiations or blueprint phase an estimation will be made. Here a functional and technical description will be drawn.

Functionality	In basis	Optional	Standard SAP	Custom Made	Make-to-stock	Make-to-order	Engineer-to-order	Customer-service & Maintenance
Sales & Distribution								
Invoice	X				X	X	X	
Contracts		X						
Standard sales process / supply / invoicing	X				X	X	X	
Specific conditions: Bonus / provisions/additions/discounts			X					
Delivery plans/delivery diagram			X					

Functionality	In basis	Optional	Standard SAP	Custom Made	Make-to-stock	Make-to-order	Engineer-to-order	Customer-service & Maintenance
Return	X				X	X	X	
Debit note (no logistical flow)	X				X	X	X	
Credit note (no logistical flow)	X				X	X	X	
Customer consignment		X						
Third party order (sales order bound purchase)	X					X		
Product configuration			X				X	
Sales support (direct mailings)								
Sales support (support customer contacts)		X						
Sales information system (SIS)		X			X	X	X	
Foreign trade (licenses, frequent trade areas.)			X					
Intrastat/ Extrastat	X					X	X	
Credit management without risk management		X						
Credit management with risk management			X					
Packaging			X					
Dispatch documents (CMR, ED61,consignment notes)			X					
Packing			X					
Routing			X					
Transport planning			X					
Invoice planning (periodical/actions)	X						X	
Collect invoices	X				X	X	X	
Advance payment		X						
Inter Company sales		X			X	X		
Resource related billing (for projects / services)	X							X
Rush order			X					
Free supply			X					
Supply under reimbursement			X					
Shop sale / cash sale			X					
Payment cards sale			X					
Lease contracts			X					
Availability concerning group of article				X				
Promotion planning (CO-PA en SD)			X					
Sales list of materials	X						X	
Dynamic product proposal (group of materials that customer buys standard)			X					
Material determination (proposal alternative material if not present)			X					
Cross-selling (at sale proposal for supply other prod.)			X					
Material listing / exclusion (permit/excluded materials for sale to certain customers)			X					
Reduction in kind (Free goods)			X					
Application			X					

Functionality	In basis	Optional	Standard SAP	Custom Made	Make-to-stock	Make-to-order	Engineer-to-order	Customer-service & Maintenance
Customer hierarchy		X						
Availability control	X				X	X	X	
Promotions / sales deals			X					
Production Planning								
Integrated planning (SIS, CO-PA, SOP, PP-DM)			X					
Overall sales & production planning (SOP)		X						
Forecasting		X						
Independent requirement planning	X				X			
Long term planning	X				X			
Production-orders	X				X	X	X	
Serial-orders			X					
Kanban			X					
Dependent requirement planning / MRP	X				X	X	X	X
Capacity evaluation (report)	X				X	X	X	
Capacity planning against finite capacity			X					
Payment orders / Order settlement	X				X	X	X	
Wages processing / External processing	X				X	X	X	
Production information system	X				X	X	X	
Product configurator								
Engineering change management	X				X	X	X	
Distribution Requirements Planning			X					
Production in other plant		X			X	X	X	
Report on the production floor by scanning (ext.appl.)		X			X	X	X	
Project System								
Standard WBS, -network, mile piles	X						X	
WBS, network, mile piles	X						X	
Simulations			X					
Project versions			X					
Document managements	X						X	
Reports & claims			X					
Cooperation			X					
Planning costs	X						X	
Planning turnovers	X						X	
Budgets	X						X	
Real bookings	X						X	
Surcharges	X						X	
Adoption of payments			X					
Interest calculation			X					
Cost forecast	X							
Result determination	X						X	

Functionality	In basis	Optional	Standard SAP	Custom Made	Make-to-stock	Make-to-order	Engineer-to-order	Customer-service & Maintenance
Order reception								
Payment	X						X	
Year-end closure/settlement			X					
Return report	X						X	
Progress determination			X					
Periodic planning	X						X	
Capacity planning	X						X	
Workforce planning	X						X	
Material planning	X						X	
Material period planning & guarding			X					
Supply from project instead of supply from sales orders			X					
Information system	X						X	
Customer Service								
Installed base registration	X							X
Connecting of equipment to customer locations	X							X
Use of serial numbers		X						
Performance indicators and meters			X					
Licenses			X					
Guarantee/Warranty	X							X
Customer specifics assign to equipment		X						
Use of (customer specific) statuses for process and objects	X							X
Registration of reports	X							X
Helpdesk functionality with spare part order assignment	X							X
Automatic determination of lead time related to priorities	X							X
Automatic determination of measures in reports	X							X
Response time Monitoring	X							X
Make category of causes/solutions	X							X
Solution database			X					
Action log, display modification and document flow	X							X
In-house repairing with own employees	X							X
Use of routing / task lists	X							X
Use of list of materials	X							X
Components assign and write of on service orders	X							X
Subcontracting of activities/services	X							X
Registration of spent hours and consumed components by order	X							X
Use of HR staff numbers at service process			X					
Closing hours registration per period by employee			X					
Planned / real costs comparison	X							X

Functionality	In basis	Optional	Standard SAP	Custom Made	Make-to-stock	Make-to-order	Engineer-to-order	Customer-service & Maintenance
on service order								
Capacity Planning	X							X
Systematic maintenance on objects		X						
Automatic generating of systematic service orders		X						
Extended integration with SD in relation to supplies and notes		X						
Service contracts with automatic determination in report			X					
Invoice related to planned activities		X						
Source related invoicing	X							X
Order payment to controlling	X							X
Booking (add on) with mobile equipment hours and material usage				X				
Extended operational report possibility	X							X
PM/SM Information System	X							X
Purchase & stock management								
MM – Materials Management								
Invoice / price comparison		X			X	X	X	
Purchase contracts by article	X				X	X	X	X
Purchase contracts at group level		X			X	X	X	
Supply planning/Supply diagram			X					
Manual Installation Purch. Req. (supply left out)			X					
Allocations (planning GA from warehouse for internal usage)			X					
Suppliers list (possible suppliers, fixed sup, Certain period, autom. grant to Purch.Reg.)		X			X	X	X	
Quota arrangement (dividing in terms of percentages concerning suppliers)			X					
Purchase for material stock	X				X	X	X	X
Project / customer specific purchase (ETO/MTO)	X						X	
Purchase not – stock materials (internal order/costs/project)	X				X	X	X	X
Purchase of services as text	X				X	X	X	X
Purchase of services by means of expanded functionality position services			X					
Purchase fixed assets by means of adjusted cust. On general ledger account		X						
Purchase fixed assets through fixed assets administration and depreciation.			X					
Blanket PO (only 1 PO and miscellaneous invoices, no goods reception)			X					
Released (financial) of Requis. and purchase order			X					
Purchase orders affirmatives		X						

Functionality	In basis	Optional	Standard SAP	Custom Made	Make-to-stock	Make-to-order	Engineer-to-order	Customer-service & Maintenance
Delivery affirmatives		X						
Inbound deliveries (what is the functional additional value)			X					
Urgent request for late deliveries			X					
Third party (purchase directly for sale)	X					X		
Suppliers consignment			X					
Free provided components by customer			X					
Subcontracting / Wages processing / External processing	X							
MRP areas (additional MRP functionality within 1 plant)			X					
Storage location MRP (re-order point functionality within 1 plant)			X					
Transport between plants		X						
Transport between companies (fin/intercompany)		X						
Quality stock	X				X	X	X	
Quality stock with QM (invoice blockade)			X					
Return on purchase order	X				X	X	X	
Return from stock		X						
Missing part check			X					
Affirmative goods reception to buyer			X					
GR blocked stock (preliminary determination GO)			X					
Durability recording			X					
Payment in advance			X					
Separated appreciation (for example A and B-choice)			X					
Invoice planning			X					
Suppliers appraisal			X					
Manufactured Component code functionality (MPN-number)		X						
Standard purchase information system	X				X	X	X	
Adjusted information structures purchase information system		X						
Foreign Trade / intrastat retail value			X					
MM – stock management								
Inventory of stocks enumerate lists	X				X	X	X	
Inventory of stock – cycle counting		X						
Inventory by means of samples			X					
Stock management with fixed locations (differently WM)	X				X	X	X	
Stock information system		X						
Warehouse Management								
Automatic location determination								
Manual location determination								
WM/PP integration (goods delivery on production orders)								

Functionality	In basis	Optional	Standard SAP	Custom Made	Make-to-stock	Make-to-order	Engineer-to-order	Customer-service & Maintenance
from WM)								
Collective picking			X					
Lean WM (better directing for pick order)			X					
Picking waves			X					
Two step picking			X					
Inventory tacking								
Dangerous goods								
Replenishment								
Radio frequency - scanning (barcodes)								
Finance & Controlling								
General ledger (books display, VAT declaration)	X				X	X	X	
InterCompany transactions (two-step (GO/GA), internal settlement)			X					
Period-table (extra periods: 3)	X				X	X	X	
Acc.Receiv. (open items)	X				X	X	X	
Acc.Receiv. (urgent request; automatic collection, interest)			X					
Automatic payments-received			X					
Foreign currency movement (maintenance currency price table)	X				X	X		
Credit management			X					
Partial payments (down payments: debtors/creditors)			X					
Creditors (books building)	X				X	X		
Invoice control (tofa list, blocking)	X				X	X		X
Automatic payments – outgoing	X				X	X		
Fixed assets	X							
Treasury			X					
Reports (integration/link other modules)	X				X	X		
Cost center accounting (current structure)	X				X	X		X
Planning in CCA		X						
Cycles in CCA (in connection with the settlement of costs)			X					
Settlements (Distribution of costs)	X				X	X	X	X
OPA (internal orders)			X					
Cost calculation (types prices, surcharge, routing construction)	X				X	X	X	
Product Costing - surcharge, deviation, payment	X				X			
Work in progress determination	X				X	X	X	
Payment orders / Order settlement (also see PP)	X				X	X	X	X
Result determination (COPA)	X				X	X	X	
Forms and reports in COPA (characteristics / value fields)		X						
Planning in COPA		X						

Functionality	In basis	Optional	Standard SAP	Custom Made	Make-to-stock	Make-to-order	Engineer-to-order	Customer-service & Maintenance
Integration PS/ CCA and COPA	X						X	
Integration SM/ CCA and COPA	X					X		
Integration PP/CCA en COPA	X				X		X	
Integration SD/COPA	X					X		
Integration PP/CCA	X				X	X	X	
Profit center accounting			X					
Forecasting			X					
Special ledgers (down payments excepted)			X					
CATT			X					
Conversion			X					
Filing			X					
Report painter	X				X	X		
Interfacing with other systems				X				
Human Resources (HR)								
Personnel data (basis, duty roster and CATS)	X						X	X
Cross Application								
Document linking (direct to transaction)		X						
Document management (with separate master data)	X						X	
Classification			X					
CATS – Cross Application Time Sheet (CATS)	X						X	
Batch Management			X					
Serial numbering		X						

Company profile mYuice B.V.

mYuice B.V. is a subsidiary of the exchange listed CTAC NV (www.ctac.nl) and aims her activities on selling, implementation and support of SAP software related solutions for the Dutch SMB (Small and Medium sized businesses) market.

As the only Gold Partner for SAP software, mYuice maintains an intensive relationship with SAP Netherlands. This co-operation has brought the recognition by SAP Netherlands that mYuice is *THE* acknowledged implementation partner for a numerous specified segments in the SMB market. This has led also to the announcement as the SAP Reseller for the year 2004. mYuice is also the sole representative in the United VARs organisation. (www.united-vars.com) for the Benelux. More information about the United VARs – to be able to cover the world for international projects – can be found on the website.

The solutions (templates) mYuice B.V. is offering can be found in the following segments:

- (Technical) Whosale Trade
- Food market
- Make to Order and Make to Stock related Production companies
- Project organisations

With regard to the approach to the market mYuice offers an “One-Stop-Shop concept”. Tailormade for the SMB market. A concept which allows you, as customer, the opportunity to bring together all related aspects that are relevant within a ERP project for a company. Here you can consider the following aspects:

- The delivery and installation of SAP All-in-One software;
- The installation of the mYuice ProYuice™ template;
- The implementation of SAP All-in-One / ProYuice™ software;
- Advice, guidance and introduction of the necessary infrastructure;
- Management of your SAP landscape: remote and hosting capabilities;
- Daily support through our (Ctac) helpdesk in 's-Hertogenbosch.

Company profile CTAC NV

Since 1992, Ctac is active as a consultancy organization that specializes in functional and technical expertise and with a 100% focus on SAP. The company strives to provide solutions with a durable added value and can be characterized by combining entrepreneurship with market/product specialism. Several business units do not only focus their attention on - branch, service or solution - but are also part of the Ctac Powerhouse that bundles the expertise. Ctac is a stock exchange registered company at Euronext Amsterdam.